

Average cost

To turn a profit, the price of a product has to be above the average cost of production.

$$\text{Average cost} = \frac{C(q)}{q} \quad - \quad \text{cost per unit of producing}$$

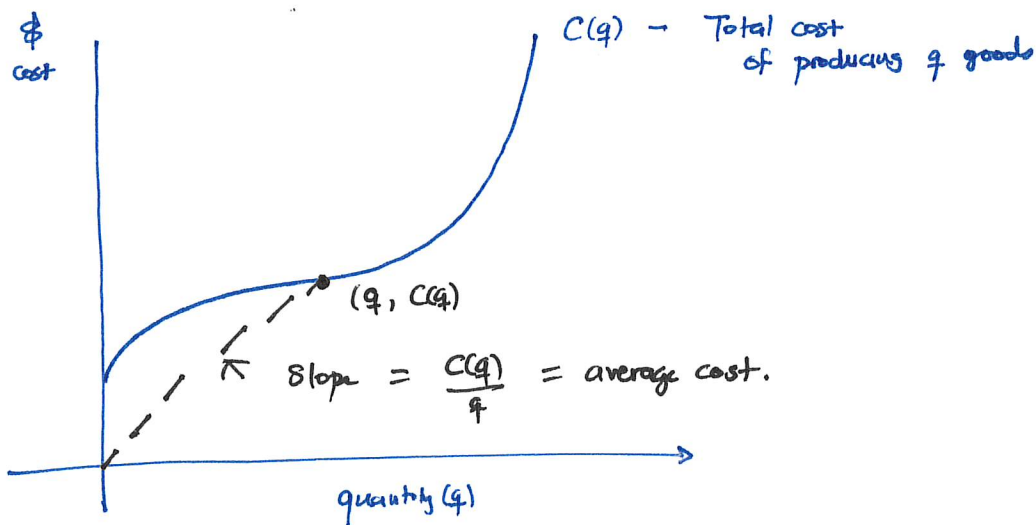
a certain quantity.

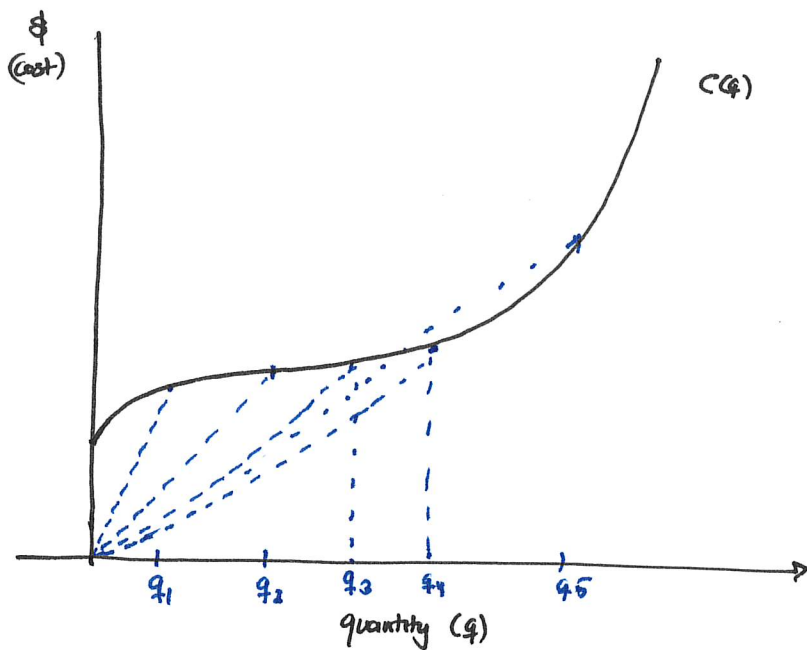
Units - dollars/item.

Example

If $C(q) = 0.01q^3 - 0.6q^2 + 13q + 1000$ (in dollars), then the average cost of producing 100 goods is

$$\frac{C(100)}{100} = \frac{\$6300}{100} = \$63/\text{item}.$$

Visualizing the average costMinimizing Average cost



1. The average cost is large for small q (because the fixed costs have already been paid and are spread over fewer goods)
2. There is a minimum value of average cost - It occurs when the average cost is tangent to the cost curve.

i.e. At minimum average cost

$$\text{Marginal Cost} = \text{Avg Average cost.}$$

Summary

- ① If Marginal Cost $<$ Average cost, increasing production decreases average cost
- ② If Marginal Cost $>$ Average cost, increasing production increases average cost.
- ③ Marginal cost = Average cost at critical point of average cost.

Example

let $C(q) = q^3 - 12q^2 + 60q$, $0 \leq q \leq 8$

Find the value of q that minimizes the average cost

Example #1

Revenue is given by $R(q) = 450q$ and cost $C(q) = 10,000 + 3q^2$.

At what quantity is profit maximized?

We want to find q such that $\pi'(q) = 0 \Rightarrow MR = MC$.

$$MR(q) = 450$$

$$MC(q) = 6q$$

$$MR = MC \Rightarrow 450 = 6q \Rightarrow q = \frac{450}{6} = \underline{75 \text{ items}}$$

Checking that $q = 75$ items is a maximum

$$\pi(q) = 450q - (10,000 + 3q^2)$$

$$\pi'(q) = 450 - 6q$$

$$\pi''(q) = -6 < 0 \Rightarrow q = 75 \text{ is a maximum.}$$

Example #2

Maximizing Revenue (They do)

The demand equation for a product is $p = 45 - 0.01q$

(a) Write the Revenue as a function of q

(b) Find the quantity that maximizes revenue

(c) What is the total revenue at q ?

What is the price?

What is the Revenue @ this price?

(a) Revenue = price \times quantity sold

$$= (45 - 0.01q)q = 45q - 0.01q^2$$

(b) We find the critical point of the Revenue function

$$R'(q) = 45 - 0.02q \Rightarrow q = \frac{45}{0.02} = \frac{4500}{2} = 2250 \text{ items}$$

$R''(q) = -0.02$ so $q = 2250$ items is indeed a maximum.

(c) $p = 45 - 0.01q \Rightarrow 45 - 0.01(2250) = 45 - 22.50 = \$22.50 \Rightarrow R = \$22.50 \cdot 2250 = \$50,625.00$